# What You Can and Cannot Say With Data

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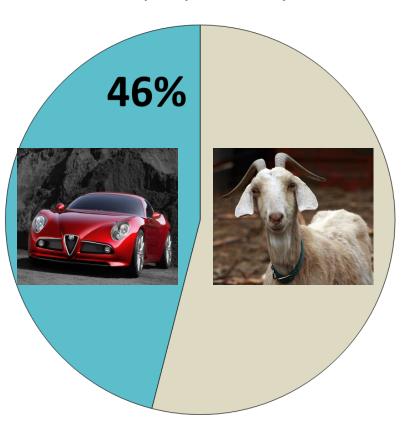




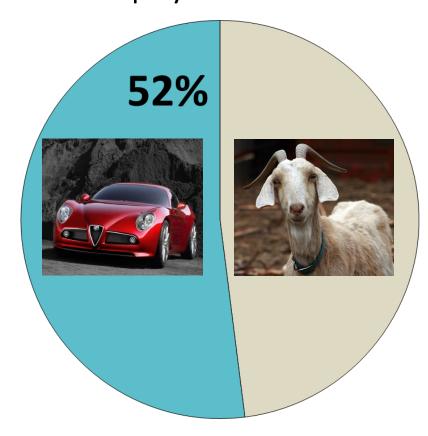
### Let's Make a Deal: Data

#### 100 people

50 players stay



• 50 players switch





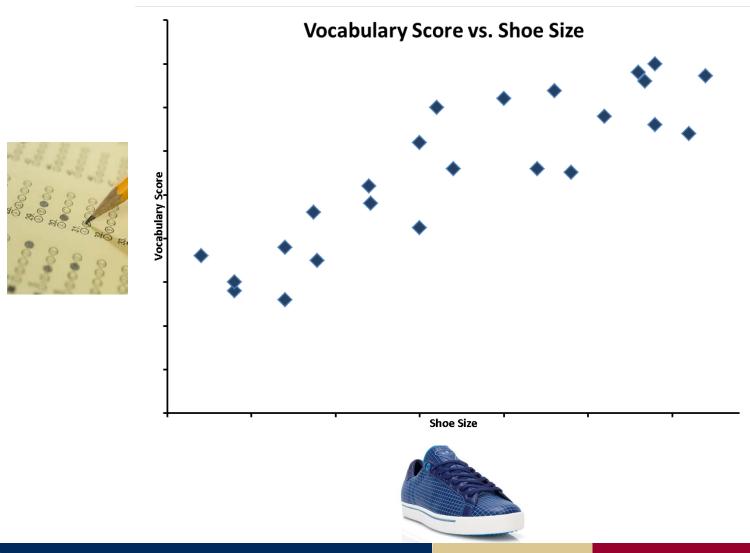
### **Outline**

- Points of Confusion
  - Correlation
  - Modeling
  - Sampling
  - Hypothesis Testing
- Group Assignment
  - Bias
  - Establishing Cause-and-Effect
- Group Selection
  - Bias
  - Generalizability





### **Correlation**





X: Entering Exam Score

Y: Words per Minute

#### Coefficients<sup>a</sup>

		Unstandardize	d Coefficients	Standardized Coefficients		
Model		В	Std. Error	Beta	t	Sig.
1	(Constant)	88.063	17.757		4.959	.000
	EnteringExam	456	.177	251	-2.571	.012

a. Dependent Variable: WordPerMinute



X: Entering Exam Score

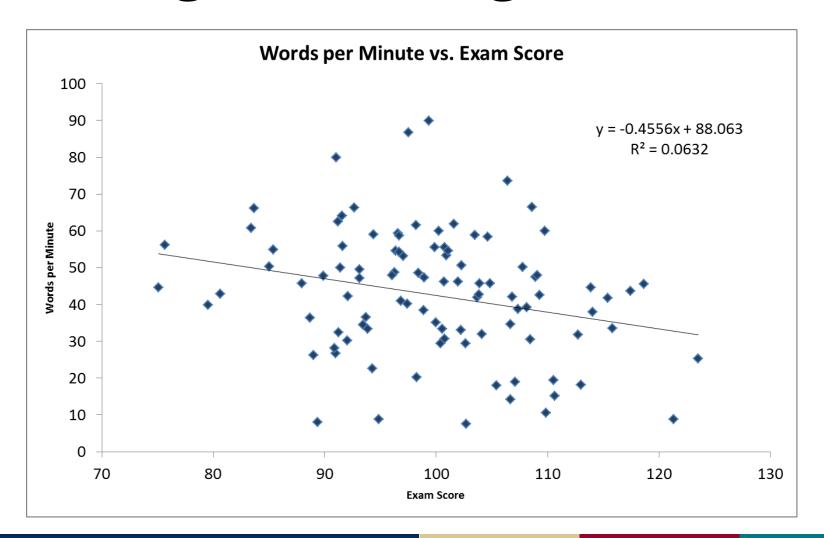
Y: Words per Minute



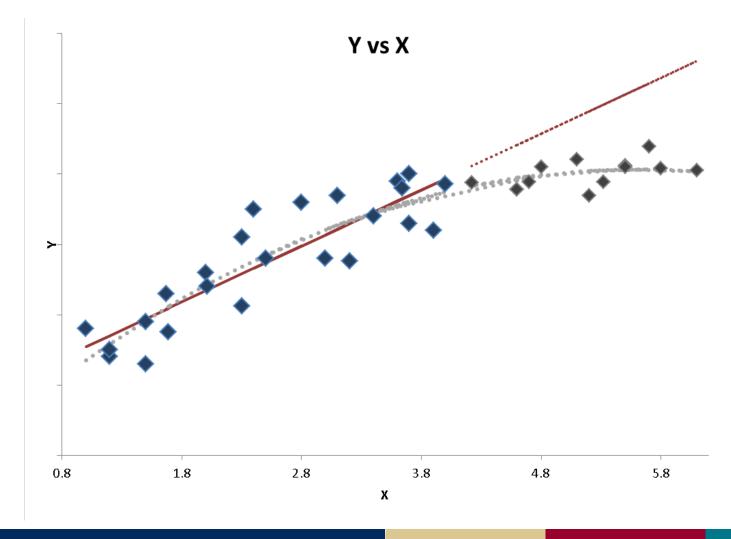
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a. Dependent Variable: WordPerMinute











### Modeling: Logistic Regression

X: GenderY: Retained

#### Variables in the Equation

		В	S.E.	Wald	df	Sig.	Exp(B)
Step 1ª	Gender(1)	.046	.020	5.198	1	.023	1.047
	Constant	034	.014	5.644	1	.018	.967

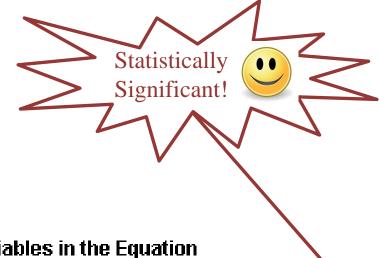
a. Variable(s) entered on step 1: Gender.



### Modeling: Logistic Regression

X: Gender

Y: Retained



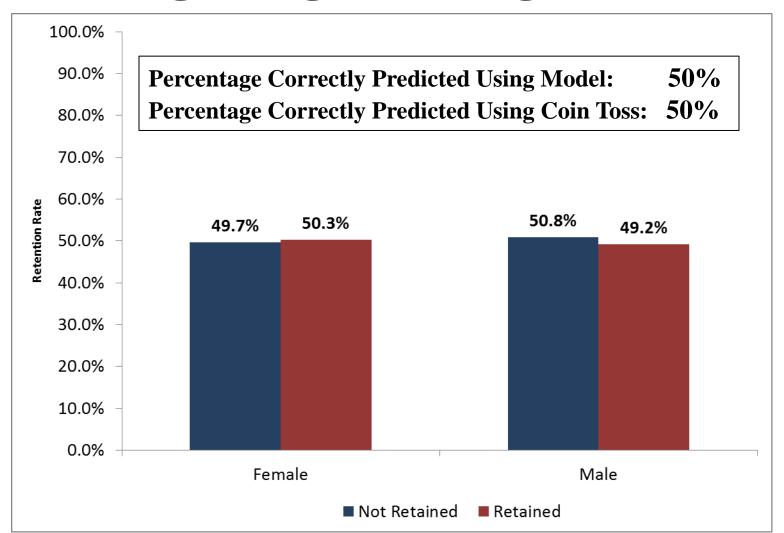
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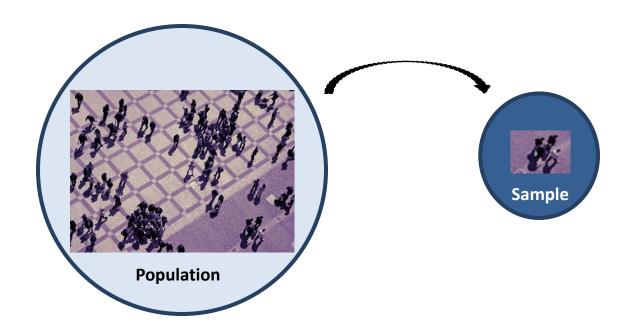
### Modeling: Logistic Regression





### Sampling

Are you analyzing a population or a sample?





### Hypothesis Testing: Trial by Jury

 $H_0 = Not guilty$  $H_A = Guilty$ 

**Jury's Decision** 

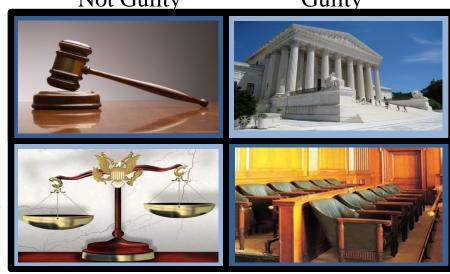
**Not Guilty** 

Guilty

Innocent

**Truth** 

Guilty



- Jury's decision does not prove the truth.
- Jury can get the decision wrong.



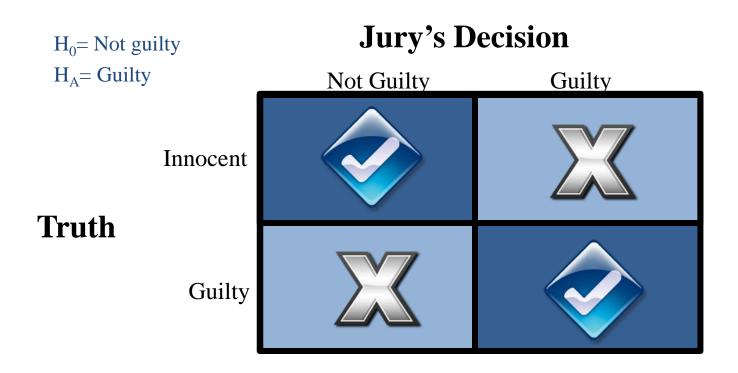
### Hypothesis Testing: Trial by Jury

H<sub>0</sub>= Not guilty
H<sub>A</sub>= Guilty
Innocent
Truth
Guilty
Jury's Decision
Not Guilty
Guilty
Truth

- Jury's decision does not prove the truth.
- Jury can get the decision wrong.



### Hypothesis Testing: Trial by Jury



- Jury's decision does not prove the truth.
- Jury can get the decision wrong.



### Statistical Significance

- Does not mean results are correct
- Does not mean results are more powerful or more meaningful
- Does not mean results have practical implications





### Group Assignment



### **Implying Causality**

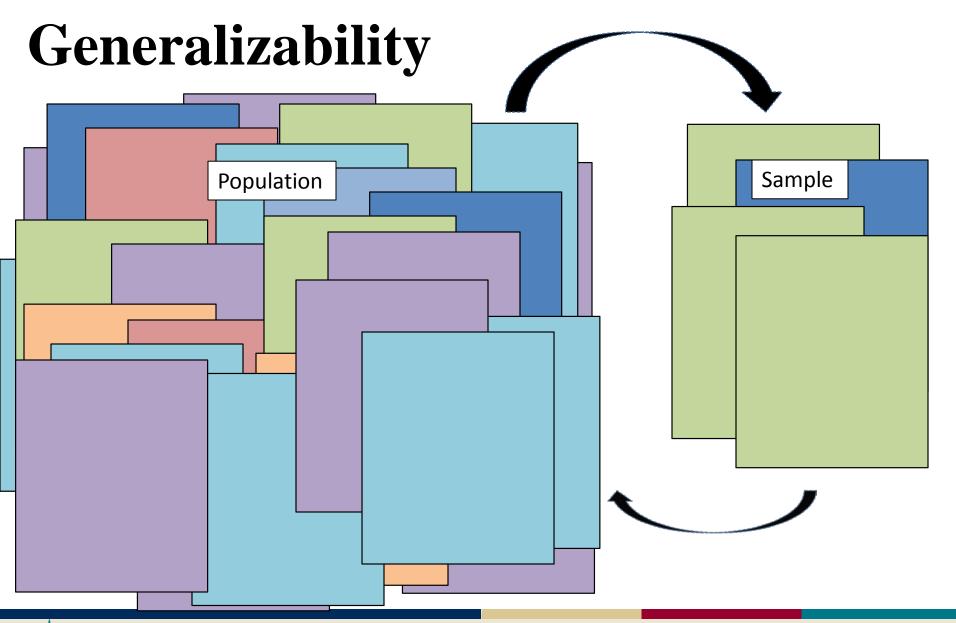
Non-Review Group (Control)

Review Group (Treatment)



### **Group Selection**







### Summary

Subjects are randomly assigned to groups.

		Yes	No
Subjects are randomly	Yes	<ul><li>Generalizable</li><li>Causal implications</li></ul>	<ul> <li>Generalizable</li> <li>No Causal implications</li> </ul>
chosen.	No	<ul><li>Not Generalizable</li><li>Causal implications</li></ul>	<ul> <li>Not Generalizable</li> <li>No Causal implications</li> </ul>



### **Final Thoughts**

Not Suggestive

Somewhat Suggestive

Highly Suggestive



## Questions?



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